

Custom
Tailored
Commercial
Financing



LaGray Finance

Innovative Business Financing Solutions

Who We Are



We provide innovative financing solutions to meet the needs of businesses nationwide. We work with businesses of all sizes in a variety of industries, from startup, through growth phase to major expansion.

We have a special focus on healthcare, life sciences and hospitality; with extra special interest in startups and growing companies.

We help our clients start and establish their business. We listen to them so we can understand their unique challenges and opportunities. We package flexible financing solutions to meet their needs and to support their growth.

We go the extra mile to give you the attention you deserve.

What We Do?



We have formal agreements and partnerships with banks and non-bank commercial lending institutions nationwide.

We can work with your particular circumstances, no matter where you're located in the U.S.



Our Partners and Products



We have expert knowledge of our partners' products. We negotiate and structure a combination of lending instruments, sometimes from more than one institution, that specifically addresses your needs.

Conventional Commercial Loans

SBA 7a Guaranteed Loans

SBA 504 Guaranteed Loans

USDA B&I Loans

Asset Based Lending

Equipment Financing

Trade Financing

Unsecured Business
Lines of Credit

Commercial Real Estate
Financing

How We Work



WE LISTEN

We identify partners who can work with your particular credit and financial profile.

Transparent

Fast

Stress-Free

1

We sign a mutual confidential non-disclosure/non-compete agreement. We discuss your financing needs: from \$100,000 to \$500 million. We note your particular situation; time in business, credit scores, financials, projections etc.

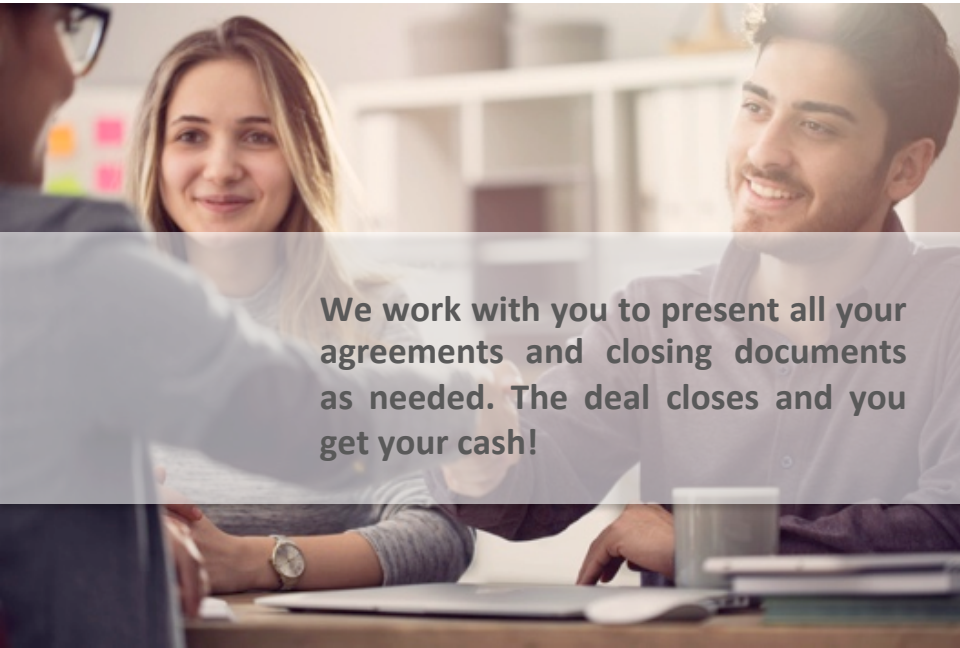
2

**WE WORK WITH
OUR PARTNERS**

WE DELIVER

3

We work with you and our partners to structure and deliver a financing package that meets your needs. We are positioned to package financing from more than one lender, if that favorably meets your needs.



We work with you to present all your agreements and closing documents as needed. The deal closes and you get your cash!

4

WE CLOSE

WE GET PAID

5

We charge no upfront fees...we are paid at closing. Typically our partners compensate us directly for our services. In a few exceptions, you may have to pay our fee, which would have been negotiated upfront, and included in your closing costs.

Our Story

Our President Dr. Alexandra Graham has an amazing background. She worked in the public sector as a human development expert, and in the private sector as a scientist for giant multinational companies. She is also an entrepreneur in three diverse areas: hospitality, life sciences and finance.

Her original training was in synthetic organic chemistry, and while working as a pharmaceutical manufacturing process scientist, she established an award-winning restaurant in the heart of Chicago.

She later parlayed her training and experience into establishing a state-of-the-art pharmaceutical research and manufacturing company, with a special focus on global health.

She therefore knows the importance of timely financing to the growth and even survival of a business.

That was her motivation for establishing LaGray Finance.

Dr. Graham's background and experience gives us special appreciation for the needs of a growing business.



Dr. Alexandra E. Graham, MBA

What You Should Expect



1

Fast Action

A go-no-go decision within 48 hours of receipt of requested information



2

Transparency

Frequent communications to discuss progress, issues and options

3

Persistence

The extra mile effort to get you the best deal that meets your needs



4

Results

Custom tailored financing for your business

Contact Us



LaGray Finance

Innovative Business Financing Solutions

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